

Jeremiah W. (Jay) Nixon  
Governor

MISSOURI

Department of Economic Development

Chris Pieper  
Acting Director

February 28, 2013

The Honorable Jeremiah W. (Jay) Nixon  
Governor of Missouri  
State Capitol Building, Room 216  
Jefferson City, MO 65101

Dear Governor Nixon;

I am pleased to present the 2012 annual report for the Missouri Chapter 67 Local Option Economic Development Sales Tax as required in Section 67.1305.17 RSMo which states:

*“Not later than the first day of March each year the Department of Economic Development shall submit to the Joint Committee on Economic Development a report which shall include...information for each project using the tax authorized under this section.”*

To simplify the report review process, the Department has requested the required annual report information from each municipality known to have adopted the Economic Development Sales Tax for compilation into a single, statewide annual report.

If you have any questions on this matter, feel free to contact me at 573-751-4770.

Sincerely,



Chris Pieper  
Acting Director

301 W. High St. • P.O. Box 1157 • Jefferson City, MO 65102-1157

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Real People. Real Opportunity.

MISSOURI

Department of Economic Development

Jeremiah W. (Jay) Nixon  
Governor

Chris Pieper  
Acting Director

February 28, 2013

Honorable Timothy Jones  
Speaker - Missouri House of Representatives  
201 W. Capitol Avenue, Room 308  
Jefferson City, MO 65101

Dear Speaker Jones;

I am pleased to present the 2012 annual report for the Missouri Chapter 67 Local Option Economic Development Sales Tax as required in Section 67.1305.17 RSMo which states:

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Chris Pieper  
Acting Director

Jeremiah W. (Jay) Nixon  
Governor

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Department of Economic Development

Chris Pieper  
Acting Director

February 28, 2013

Honorable Tom Dempsey  
President Pro Tem - Missouri Senate  
201 W. Capitol Avenue, Room 326  
Jefferson City, MO 65101

Dear Senator Dempsey;

I am pleased to present the 2012 annual report for the Missouri Chapter 67 Local Option Economic Development Sales Tax as required in Section 67.1305.17 RSMo which states:

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Sincerely,



Chris Pieper  
Acting Director

**LOCAL OPTION ECONOMIC DEVELOPMENT SALES TAX PLAN**  
*(Authorized in 67.1305 RSMo)*

**2012 Annual Report**

*For the period January 1, 2012 – December 31, 2012*

**March 1, 2013**

*The information contained in this report is obtained from reports submitted by the authorizing municipalities. The Department of Economic Development does not endorse the accuracy of the information submitted.*

**Number of Cities or Counties Reporting: 9**

City of Country Club Hills  
City of Edmundson  
City of Hazelwood  
City of Kirksville  
City of Normandy  
City of Poplar Bluff  
City of St. Ann  
City of University City  
City of Woodson Terrace

**Total Sales Tax Revenue Collected (reporting period): 8,721,066.32**

**Total Expenditures (reporting period): \$10,658,698.83 (includes state & federal matching grants)**

Infrastructure Improvements:	\$ 8,912,749.87
Machinery & Equipment:	\$ 36,306.00
Direct Business Incentives:	\$ 469,835.30
Administrative & Legal Expenses:	\$ 1,044,115.60
Land and/or Building or Both:	\$ 56,768.88
Job Training Investments:	\$ 350.00
Marketing:	\$ 41,020.24
Other Expenses:	\$ 132,609.43

**Individual reports of the authorizing municipalities follow:**

2012 Annual Report  
Chapter 67 Local Option Economic Development Sales Tax Plan

Municipality: **Country Club Hills**

Report Period: **January 1 – December 31, 2012**

Agency of Municipality: **David Powell, Mayor, City of Country Club Hills, Missouri**

Contact:  
Rowena Hollins, City Clerk  
City of Country Club Hills  
7422 Eunice Avenue  
Country Club Hills, MO 63136  
314-261-0845; Fax 314-389-4933  
[rhollins@stlja.org](mailto:rhollins@stlja.org)

State House District: **70**      State Senate District: **14**

Date of Ordinance or Order: **08/12/2010**      Ordinance or Order Number: **742**

Primary Economic Development Goals:

**Promote Economic Development in the City of Country Club Hills.**

Total Sales Tax Revenue during Report Period:      **\$ 27,138.04**

Total Expenditures during Report Period:      **\$ 0.00**

**2012 Annual Report**  
**Chapter 67 Local Option Economic Development Sales Tax Plan**

Municipality: **Edmundson**

Report Period: **January 1 – December 31, 2012**

Agency of Municipality: **City of Edmundson, Missouri**

Contact: **Ronda Phelps, City Clerk  
4440 Holman Lane  
Edmundson, MO 63134  
314-428-7125 Ex. 116; Fax 314-423-3561  
cityclerkphelps@sbcglobal.net**

State House District: **73**      State Senate District: **14**

Date of Ordinance or Order: **03/01/2006**      Ordinance or Order Number: **1264**

Primary Economic Development Goals:

General economic development uses for the City of Edmundson and residents of the City of Edmundson, Missouri.

Total Sales Tax Revenue during Report Period: **\$ 178,531.60**

Total Expenditures during Report Period: **\$ 289,089.64**

<i>Infrastructure Improvements:</i>	<b>\$ 239,106.38</b>
<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 47,983.26</b>
<i>Other Expenses:</i>	<b>\$ 2,000.00</b>

Financial Information by Redevelopment Plan, Project or Area:

Project Name: **Natural Bridge / Edmundson Road Right Turn Lane**

Total Project Expenditures during Report Period: **\$ 272,965.64**

<i>Infrastructure Improvements:</i>	<b>\$ 239,106.38</b>
<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 31,859.26</b>
<i>Other Expenses:</i>	<b>\$ 2,000.00</b>

Project Name: **Edmundson Road – Resurfacing and Sidewalk Improvements**

Total Project Expenditures During Report Period: **\$ 15,959.00**

*Project Expenditure Detail Not Provided for this Project.*

## **City of Edmundson (Continued)**

### Financial Information by Redevelopment Plan, Project or Area:

Project Name: MoDOT I-70 Corridor Tier Study

Total Project Expenditures during Report Period: \$ 165.00

*Administrative & Legal Expenses:* \$ 165.00

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2012 Annual Report  
Chapter 67 Local Option Economic Development Sales Tax Plan

Municipality: **Hazelwood**

Report Period: **January 1 – December 31, 2012**

Agency of Municipality: **Office of Economic Development**

Contact: **David M. Cox, Economic Developer  
City of Hazelwood, Missouri  
415 Elm Grove Lane  
Hazelwood, MO 63042  
314-513-5018; Fax 314-839-0249  
dmcox@hazelwoodmo.org**

State House District: **76, 78**      State Senate District: **7, 14**

Date of Ordinance or Order: **03/03/2007**      Ordinance or Order Number: **3829-07**

Primary Economic Development Goals:

**Fund the Office of Economic Development, support businesses, improve transportation corridors and rebuild infrastructure in industrial areas of the city of Hazelwood.**

Total Sales Tax Revenue during Report Period: **\$ 3,533,084**

Total Expenditures during Report Period: **\$ 4,611,568**

<i>Infrastructure Improvements:</i>	<b>\$ 3,831,684</b>
<i>Direct Business Incentives:</i>	<b>\$ 456,746</b>
<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 327,469</b>
<i>Marketing:</i>	<b>\$ 13,197</b>
<i>Other Expenses:</i>	<b>\$ 17,528</b>

Financial Information by Redevelopment Plan, Project or Area:

Project Name: **Cabka, North America Expansion**

Total Project Expenditures during Report Period: **\$ 427,848**

<i>Direct Business Incentives:</i>	<b>\$ 425,000</b>
<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 2,848</b>

## **City of Hazelwood (Continued)**

### Financial Information by Redevelopment Plan, Project or Area:

Project Name: Missouri Bottom Road

Total Project Expenditures During Report Period: \$ 3,137,005

*Infrastructure Improvements:* \$ 3,137,005

Project Name: Fee Fee Road (South)

Total Project Expenditures during Report Period: \$ 515,968

*Infrastructure Improvements:* \$ 515,968

Project Name: Fee Fee Road (North)

Total Project Expenditures during Report Period: \$ 178,711

*Infrastructure Improvements:* \$ 178,711

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2012 Annual Report  
Chapter 67 Local Option Economic Development Sales Tax Plan

Municipality: **Kirksville**

Report Period: **January 1 – December 31, 2012**

Agency of Municipality: **Finance Department, City of Kirksville, Missouri**

Contact: **Katie Myers, Finance Director  
201 S. Franklin Street  
Kirksville, MO 63501  
Phone 660-627-1251 Fax 660-665-0940 kmyers@kirksvillecity.com**

State House District: **2**      State Senate District: **18**

Date of Ordinance or Order: **04/14/2008**      Ordinance or Order Number: **11833**

Primary Economic Development Goals:

In 2002, the one half cent sales tax was approved to fund the acquisition and construction of a project adding two lanes to US Hwy 63 between Macon, MO and Kirksville, MO. The sales tax is distributed to the City of Kirksville and then remitted to the Hwy 63 Transportation Corporation to fund the local match per the agreement with the Missouri Department of Transportation. The final payment for this project will be made by June, 2013. In 2008, the one half cent sales tax was approved to fund the acquisition and construction of a project adding a two lane bypass around the City of Kirksville. The one half cent sales tax is distributed to the City of Kirksville, the Downtown TIF and S. Hwy 63 TIF capture their share of the sales tax and the remainder is maintained by the City to pay for the annual local share match per the agreement with the Missouri Highway and Transportation Commission. The first payment is due in 2013.

Total Sales Tax Revenue during Report Period: **\$ 1,220,009**

Total Expenditures during Report Period: **\$ 1,259,343**

<i>Infrastructure Improvements:</i>	<b>\$ 1,256,263</b>
<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 3,080</b>

Financial Information by Redevelopment Plan, Project or Area:

Project Name: **Highway 63 Four-Laning**

Total Project Expenditures during Report Period: **\$ 1,239,729**

<i>Infrastructure Improvements:</i>	<b>\$ 1,236,649</b>
<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 3,080</b>

Project Name: **Highway 63 Alternate Route**

Total Project Expenditures during Report Period: **\$ 0.00**

## City of Kirksville (Continued)

### Financial Information by Redevelopment Plan, Project or Area:

Project Name: Downtown Tax Increment Financing (TIF) District

Total Project Expenditures during Report Period: \$ 14,656

*Infrastructure Improvements:* \$ 14,656

Project Name: South Highway 63 Tax Increment Financing (TIF) District

Total Project Expenditures during Report Period: \$ 4,958

*Infrastructure Improvements:* \$ 4,958

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**2012 Annual Report**  
**Chapter 67 Local Option Economic Development Sales Tax Plan**

Municipality: **Normandy**

Report Period: **January 1 – December 31, 2012**

Agency of Municipality: **Patrick Green, Mayor, City of Normandy, Missouri**

Contact: **Pam Rogers, City Administrator & Municipal Clerk  
7700 Natural Bridge Road  
Normandy, MO 63121  
Phone 314-385-3300 Fax 314-385-1054 [progers@cityofnormandy.gov](mailto:progers@cityofnormandy.gov)**

State House District: **70, 71**      State Senate District: **14**

Date of Ordinance or Order: **12/04/2007**      Ordinance or Order Number: **590**

Primary Economic Development Goals:

**Redevelopment of the downtown area and historic districts with no more than 25% of revenue generated by the tax to be used for administrative purposes and at least 20% of revenue generated by the tax to be used solely for projects directly related to long-term economic development preparation.**

Total Sales Tax Revenue during Report Period: **\$ 76,328.86**

Total Expenditures during Report Period: **\$ 23,133.01**

<i>Infrastructure Improvements:</i>	<b>\$ 20,000.00</b>
<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 51.19</b>
<i>Marketing:</i>	<b>\$ 3,028.24</b>
<i>Other Expenses:</i>	<b>\$ 53.58</b>

**The City of Normandy directs its entire Ch. 67 Local Option Economic Development Sales Tax revenue to a single program of use as detailed above.**

2012 Annual Report  
Chapter 67 Local Option Economic Development Sales Tax Plan

Municipality:

**Poplar Bluff**

Report Period:

**January 1 – December 31, 2012**

Agency of Municipality:

**City of Poplar Bluff, Missouri**

Contact:

**Mark Massingham, Director of Finance  
City of Poplar Bluff  
101 Oak Street  
Poplar Bluff, MO 63901  
573-686-8603; Fax 573-686-7907  
mdmass@mycitycable.com**

State House District:

**156**

State Senate District:

**25**

Date of Ordinance or Order:

**5/2/2005**

Ordinance or Order Number:

**6786**

Primary Economic Development Goals:

**Funding of improvements to US Highway 67 in the City of Poplar Bluff**

Total Sales Tax Revenue during Report Period:

**\$ 2,202,473.67**

Total Expenditures during Report Period:

**\$ 2,113,938.76**

*Infrastructure Improvements:*

**\$ 2,104,938.76**

*Administrative & Legal Expenses:*

**\$ 9,000.00**

**The City of Poplar Bluff directs its entire Ch. 67 Local Option Economic Development Sales Tax revenue to a single program of use as detailed above.**

2012 Annual Report  
Chapter 67 Local Option Economic Development Sales Tax Plan

Municipality: **St. Ann**

Report Period: **January 1 – December 31, 2012**

Agency of Municipality: **City of St. Ann, Missouri**

Contact: **Matt Conley, City Administrator  
City of St. Ann, Missouri  
10405 St. Charles Rock Road  
St. Ann, MO 63074  
314-428-6801; mconley@stannmo.org**

State House District: **76 & 77**

State Senate District: **14 & 24**

Date of Ordinance or Order: **5/12/2005**

Ordinance or Order Number: **2406**

Primary Economic Development Goals:

The primary economic development goals to be accomplished by the Economic Development Retail Sales Tax are the enhancement of the Delmar Loop Downtown District and the revitalization of the Olive Boulevard corridor.

Total Sales Tax Revenue during Report Period: **\$ 497,365**

Total Expenditures during Report Period: **\$ 1,846,318.26**

<i>Infrastructure Improvements</i>	<b>\$ 1,384,039.87</b>
<i>Machinery and Equipment</i>	<b>\$ 36,306.00</b>
<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 369,204.00</b>
<i>Land and/or Buildings or Both:</i>	<b>\$ 56,768.88</b>

Financial Information by Redevelopment Plan, Project or Area:

Project Name: **Infrastructure Reinvestment**

Total Expenditures during Report Period: **\$ 1,384,039.87**

*Infrastructure Improvements:* **\$ 1,384,039.87**

Project Name: **Northwest Plaza Development**

Total Expenditures during Report Period: **\$ 369,204.00**

*Administrative and Legal Expenses:* **\$ 369,204.00**

## St. Ann (Continued)

### Financial Information by Redevelopment Plan, Project or Area:

Project Name: Community Preservation

Total Expenditures during Report Period: \$ 56,768.88

Land and/or Buildings or Both: \$ 56,768.88

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2012 Annual Report  
Chapter 67 Local Option Economic Development Sales Tax Plan

Municipality:

**University City**

Report Period:

**January 1 – December 31, 2012**

Agency of Municipality: **City of University City, Missouri, Department of Community Development**

Contact:

**Andrea Riganti, Director of Community Development  
6801 Delmar Boulevard  
University City, MO 63130  
314-505-8516; Fax 314-862-3168  
ariganti@ucitymo.org**

State House District: **72**

State Senate District: **14**

Date of Ordinance or Order: **12/11/2006**

Ordinance or Order Number: **6678**

Primary Economic Development Goals:

The primary economic development goals to be accomplished by the Economic Development Retail Sales Tax are the enhancement of the Delmar Loop Downtown District and the revitalization of the Olive Boulevard corridor.

Total Sales Tax Revenue during Report Period: **\$ 541,000**

Total Expenditures during Report Period: **\$ 205,320 (with several projects carried over into the next fiscal year)**

<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 81,500</b>
<i>Marketing:</i>	<b>\$ 18,500</b>
<i>Other Expenditures:</i>	<b>\$ 105,320</b>

Financial Information by Redevelopment Plan, Project or Area:

Project Name: **Loop Special Business District – Marketing**

Total Expenditures during Report Period: **\$ 18,500**

*Marketing:* **\$ 18,500**

Project Name: **Loop Special Business District – Security Cameras**

Total Expenditures during Report Period: **\$ 105,320**

*Other Expenditures:* **\$ 105,320**

## University City (Continued)

### Financial Information by Redevelopment Plan, Project or Area:

Project Name: Administration

Total Expenditures during Report Period: \$ 81,500

Administrative and Legal Expenses: \$ 81,500

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**2012 Annual Report**  
**Chapter 67 Local Option Economic Development Sales Tax Plan**

Municipality:

**Woodson Terrace**

Report Period:

**January 1 – December 31, 2012**

Agency of Municipality:

**City of Woodson Terrace Office of Economic Development**

Contact:

**Scott Schaefer, Economic Developer  
City of Woodson Terrace  
4323 Woodson Road  
Woodson Terrace, MO 63134  
314-427-2600; Fax 314-427-0571  
sschaefer@woodsonterrace.net**

State House District:

**77**

State Senate District: **14**

Date of Ordinance or Order:

**11/16/2005**

Ordinance or Order Number:

**1654**

Primary Economic Development Goals:

Attraction of new businesses and funding of necessary improvements to generate new revenues for the municipality.

Total Sales Tax Revenue during Report Period: **\$ 445,136.15**

Total Expenditures during Report Period: **\$ 309,988.16**

<i>Infrastructure Improvements:</i>	<b>\$ 76,717.86</b>
<i>Direct Business Incentives:</i>	<b>\$ 13,089.30</b>
<i>Administrative &amp; Legal Expenses:</i>	<b>\$ 205,828.15</b>
<i>Job Training Investments:</i>	<b>\$ 350.00</b>
<i>Marketing:</i>	<b>\$ 6,295.00</b>
<i>Other Expenses:</i>	<b>\$ 7,707.85</b>

Financial Information by Redevelopment Plan, Project or Area:

Project Name: **Planning and Zoning Ordinance Redraft**

Total Project Expenditures during Report Period: **\$ 13,854.32**

*Administrative & Legal Expenses:* **\$ 13,854.32**

Project Name: **Comprehensive Plan Redraft**

Total Project Expenditures during Report Period: **\$ 57,108.80**

*Administrative and Legal Expenses:* **\$ 57,108.80**

## **City of Woodson Terrace (Continued)**

### Financial Information by Redevelopment Plan, Project or Area:

#### Project Name: Holiday Inn Redevelopment

Total Project Expenditures during Report Period: \$ 13,089.30

*Direct Business Incentives:* \$ 13,089.30

#### Project Name: Aerospace Drive (Industrial Park Redevelopment)

Total Project Expenditures during Report Period: \$ 14,036.25

*Infrastructure Improvements:* \$ 12,436.25  
*Administrative and Legal Expenses:* \$ 1,600.00

#### Project Name: Ambro Lane Redevelopment

Total Expenditures during Reporting Period: \$ 13,778.75

*Infrastructure Improvements:* \$ 8,936.75  
*Administrative and Legal Expenses:* \$ 4,842.00

#### Project Name: Sidewalk Improvements

Total Expenditures during Reporting Period: \$ 4,860.86

*Infrastructure Improvements:* \$ 4,860.86

#### Project Name: Wader Pool Improvements

Total Expenditures during Reporting Period: \$ 50,484.00

*Infrastructure Improvements:* \$ 50,484.00

#### Project Name: Woodson Terrace Days Marketing Campaign

Total Expenditures during Reporting Period: \$ 6,250.00

*Marketing:* \$ 6,250.00

## **City of Woodson Terrace (Continued)**

### *Financial Information by Redevelopment Plan, Project or Area*

Project Name: Legal Expenses (City Attorney)

Total Expenditures during Reporting Period: \$ 26,326.25

*Administrative and Legal Expenses:* \$ 26,326.25

Project Name: Cypress Corridor Study (Regional Transportation Improvements)

Total Expenditures during Reporting Period: \$ 319.20

*Administrative and Legal Expenses:* \$ 319.20